

# REAL ESTATE LAW AND VALUATION GRADUATE CREDIT CERTIFICATE PROGRAM

<b>Person-in-Charge</b>	Brent Ambrose
<b>Program Code</b>	RELWVL
<b>Campus(es)</b>	World Campus

The Graduate Certificate in Real Estate Law and Valuation is offered by the Smeal College of Business. Several areas of law intersect with real property (i.e. taxation, family law, estate planning, litigation, corporate practice, etc). By obtaining the knowledge and skills within this graduate certificate, students will be able to successfully navigate legal challenges within real property, understand valuation and feel comfortable negotiating real estate deals. This program will also provide business managers with the tools and skills necessary to interact with the real estate industry to efficiently utilize their firms' real estate assets. The graduate certificate is a 9-credit program that can be completed in one calendar year.

**Effective Semester:** Summer 2022

**Expiration Semester:** Summer 2027

## Admission Requirements

Applicants apply for admission to the program via the Graduate School application for admission (<https://gradschool.psu.edu/graduate-admissions/how-to-apply/>). Requirements listed here are in addition to Graduate Council policies listed under GCAC-300 Admissions Policies (<https://gradschool.psu.edu/graduate-education-policies/>). International applicants may be required to satisfy an English proficiency requirement; see GCAC-305 Admission Requirements for International Students (<https://gradschool.psu.edu/graduate-education-policies/gcac/gcac-300/gcac-305-admission-requirements-international-students/>) for more information.

Other admissions requirements include:

- Official Transcripts – Submit official transcripts from all post-secondary institutions attended, regardless of the number of credits or semesters completed. Transcripts not in English must be accompanied by a certified translation.
- Statement of Purpose – Applicants must describe how professional experience and goals align with the Certificate in Real Estate Law and Valuation, not to exceed 500 words.
- Vita or Résumé – Provide a one- to two-page listing of professional experience and education.

**GRE/GMAT scores are NOT required.**

## Certificate Requirements

Requirements listed here are in addition to requirements listed in Graduate Council policy GCAC-212 Postbaccalaureate Credit Certificate Programs (<https://gradschool.psu.edu/graduate-education-policies/gcac/gcac-200/gcac-212-postbaccalaureate-credit-certificate-programs/>).

Code	Title	Credits
<b>Required Courses</b>		
REST 830	Real Estate Institutions and Markets Analysis	1
REST 832	Real Estate Negotiations	2
RM 424	Real Estate Law	3
REST 885	Real Estate and Business Valuation	3
<b>Total Credits</b>		<b>9</b>

## Courses

Graduate courses carry numbers from 500 to 699 and 800 to 899. Advanced undergraduate courses numbered between 400 and 499 may be used to meet some graduate degree requirements when taken by graduate students. Courses below the 400 level may not. A graduate student may register for or audit these courses in order to make up deficiencies or to fill in gaps in previous education but not to meet requirements for an advanced degree.

## Learning Outcomes

- Graduates will be able to demonstrate competency in the foundational concepts and practices required for real estate valuation.
- Graduates will master a broad core of legal and economic knowledge and be able to integrate and apply this knowledge to business situations within the real estate industry

## Contact

<b>Campus</b>	World Campus
<b>Graduate Program Head</b>	Brent William Ambrose
<b>Director of Graduate Studies (DGS) or Professor-in-Charge (PIC)</b>	Brent William Ambrose
<b>Program Contact</b>	Michelle Kristen Rockower mkk114@psu.edu (814) 865-5290
<b>Program Website</b>	View ( <a href="https://www.worldcampus.psu.edu/degrees-and-certificates/penn-state-online-real-estate-law-and-valuation-graduate-certificate/overview/">https://www.worldcampus.psu.edu/degrees-and-certificates/penn-state-online-real-estate-law-and-valuation-graduate-certificate/overview/</a> )