AGRICULTURE MANAGEMENT, MINOR

Requirements for a minor may be completed at any campus location offering the specified courses for the minor. Students may not change from a campus that offers their major to a campus that does not offer their major for the purpose of completing a minor.

Program Description
The Agribusiness Management minor is offered for students who wish to add business and management principles to their undergraduate major.

What is Agribusiness Management?
Agribusiness Management is the branch of business management focusing on food and agriculture. It includes all the people and businesses that are part of value chains for food and agricultural products, and all the public and private institutions that influence the global food system.

You Might Like This Program If...
• You want to learn how to apply business principles to real-world issues while having the opportunity to work closely with faculty and your fellow students.
• You are interested in how the global food system works, and how to manage interactions among stakeholders in the food system.
• You are a “people person” and you have a passion for food and agriculture.
• You want to pursue a career in your major and obtain the business management skills that will allow you to advance in your career.

Program Requirements

<table>
<thead>
<tr>
<th>Requirement</th>
<th>Credits</th>
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<tbody>
<tr>
<td>Requirements for the Minor</td>
<td>21</td>
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Requirements for the Minor
A grade of C or better is required for all courses in the minor, as specified by Senate Policy 59-10 (https://senate.psu.edu/policies-and-rules-for-undergraduate-students/59-00-minors-and-certificates/#59-10). In addition, at least six credits of the minor must be unique from the prescribed courses required by a student’s major(s).

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
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<tbody>
<tr>
<td>AGM 102</td>
<td>Economics of the Food System</td>
<td>3</td>
</tr>
<tr>
<td>AGM 106</td>
<td>Agribusiness Problem Solving</td>
<td>3</td>
</tr>
<tr>
<td>AGM 200</td>
<td>Introduction to Agricultural Business Management</td>
<td>3</td>
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</tbody>
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Additional Courses

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<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
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<tbody>
<tr>
<td>AGM 101</td>
<td>Economic Principles of Agribusiness Decision Making</td>
<td>3</td>
</tr>
<tr>
<td>or ECON 102</td>
<td>Introductory Microeconomic Analysis and Policy</td>
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Select Option A or B:

A.
Select one of the following:

<table>
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<tr>
<th>Code</th>
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<tbody>
<tr>
<td>AGM 302</td>
<td>Food Product Marketing</td>
<td></td>
</tr>
<tr>
<td>AGM 308W</td>
<td>Strategic Decision Making in Agribusiness</td>
<td></td>
</tr>
<tr>
<td>AGM 320</td>
<td>Markets and Prices: Analysis and Forecasting</td>
<td></td>
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<tr>
<td>AGM 338</td>
<td>Agribusiness in the Global Economy</td>
<td></td>
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</table>

Select 6 credits from any 400-level AGM courses (excluding, unless approved by the AGBM program, AGM 496)

B.
Select 9 credits from any 400-level AGM courses (excluding, unless approved by the AGBM program, AGM 496)

Academic Advising
The objectives of the university’s academic advising program are to help advisees identify and achieve their academic goals, to promote their intellectual discovery, and to encourage students to take advantage of both in-and out-of-class educational opportunities in order that they become self-directed learners and decision makers.

Both advisers and advisees share responsibility for making the advising relationship succeed. By encouraging their advisees to become engaged in their education, to meet their educational goals, and to develop the habit of learning, advisers assume a significant educational role. The advisee’s unit of enrollment will provide each advisee with a primary academic adviser, the information needed to plan the chosen program of study, and referrals to other specialized resources.

READ SENATE POLICY 32-00: ADVISING POLICY (https://senate.psu.edu/policies-and-rules-for-undergraduate-students/32-00-advising-policy/)

University Park
Jaclyn Gibboney
Academic Adviser
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University Park, PA 16802
814-865-0467
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Career Paths
Agribusiness Management minor graduates have the skills and knowledge necessary to add an applied business management component to their chosen career. Faculty and professional academic advisers in the Agribusiness Management program support and serve students in career development and preparation, including career decision-making, tailoring the Agribusiness Management minor to fit career goals, internship and job search strategies, interview preparation, and preparation for employment or graduate school.

Careers
With an Agribusiness Management minor, you can be prepared for a career in your major in which you have the business management skills to advance in your career.

MORE INFORMATION ABOUT POTENTIAL CAREER OPTIONS FOR GRADUATES WITH A MINOR IN AGRIBUSINESS MANAGEMENT (http://aese.psu.edu/majors/minors/agribusiness-management/)
Opportunities for Graduate Studies
A minor in Agribusiness Management can lead to advanced degrees in business, agribusiness, agricultural and applied economics, and agricultural sciences.

MORE INFORMATION ABOUT OPPORTUNITIES FOR GRADUATE STUDIES (http://aese.psu.edu/majors/minors/agribusiness-management/)

Contact
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DEPARTMENT OF AGRICULTURAL ECONOMICS, SOCIOLOGY, AND EDUCATION
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814-865-0467
agribusiness@psu.edu

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