ARTSA 301: Introduction to Arts Administration
3 Credits
This course provides students with a survey of the major concepts and practices of arts administration.

ARTSA 401: Arts Event Planning and Project Management
3 Credits
Planning and managing an event for an arts organization.
**Prerequisite:** ARTSA 301, ARTSA 495A, MKTG 301

ARTSA 402W: Strategic Management and Planning for the Arts
3 Credits
Study of strategic planning for commercial and non-profit arts organizations.
**Prerequisite:** 7th semester standing and ARTSA 301, ARTSA 401, MKTG 301, ACCTG 211
Writing Across the Curriculum

ARTSA 403: Fundraising and Grant Writing
3 Credits
This course explores strategies to identify and secure financial support for arts organizations and not-for-profit institutions. ARTSA 403 Fundraising and Grant Writing, is an upper level requirement for the Bachelor of Arts degree in Arts Administration. This course will provide students with an understanding of common institutional and leadership structures in the world of not-for-profit organizations. The course will explore proven strategies to create and maintain fiscal stability by generating revenue from a variety of potential financial sources. These include individuals and businesses, federal, state, and community resources, and charitable foundations. Students will also examine practical methods for development, including special events, long and short term campaigns, and the writing of proposals and grants. Upon completion of this course, ARTSA majors will be equipped with the skills necessary to plan and develop organizational solvency.

ARTSA 404: Event Planning Practicum
3 Credits
Students individually plan their own arts event in a workshop setting that guides them through organization and implementation. ARTSA 404, Event Planning Practicum, is an upper level requirement for the Bachelor of Arts degree in Arts Administration. The course will function as a workshop for the planning and execution of students’ capstone projects, in which they organize and implement an arts event either on or off campus. Projects may take the form of an exhibition of visual art or a theatrical or musical performance. Although students will be working independently on their own projects in consultation with a faculty advisor, the course is structured so that they will progress through the stages of event planning as a class, regularly presenting and critiquing work in progress. Topics to be covered include budget preparation, grant writing and fundraising, marketing, and program evaluation. Significant class time will also be devoted to discussing the implementation of each student’s project. On completion of this course, students will be able to manage all aspects of the planning and execution of an arts event.

**Prerequisite:** ARTSA 301, ARTSA 401, ARTSA 403 CONCURRENT: ARTSA 402W

ARTSA 495: **SPECIAL TOPICS**
3 Credits
ARTSA 495A: Arts Administration Off Campus Internship **SPECIAL TOPICS**
3 Credits/Maximum of 3
Arts Administration Off Campus Internship (3) A professional internship experience with an established arts agency or organization outside of the university.
**Prerequisite:** ARTSA 301

ARTSA 495B: On Campus Internship in Arts Administration
3 Credits/Maximum of 3
On Campus Internship in Arts Administration (3) An internship with an on-campus arts organization or program.
**Prerequisite:** ARTSA 301, ARTSA 401, ARTSA 495A

ARTSA 496: Independent Study
3-9 Credits/Maximum of 9
Creative projects, including research and design, which are supervised on an individual basis and which fall outside the scope of formal courses.